

**NEWSLETTER # 30**  
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**WINS AGM approves pay out of 19.5% of FY2012 net profit in stock and cash dividends and share buyback program**

PT Wintermar Offshore Marine Tbk at its Annual General Meeting for 2013 announced a Stock and Cash dividend amounting to a distribution of US\$3,937,439.50 or 19.5% from the Net Profit available to shareholders from 2012. The Company will distribute an amount of USD 3,149,951.60 by way of a stock dividend at a ratio of 2 new shares for every 125 shares held by shareholders. Mr Sugiman Layanto, Managing Director of PT Wintermar Offshore Marine said “ the use of a stock dividend this year is to maintain our policy to distribute up to 20% of the earnings each year to shareholders but to conserve cash which we believe can be profitably invested in new vessels to serve the increasing demands in offshore oil exploration”.

The Company also announced a cash dividend of Rp2.16 per share which will be applied where necessary to meet the withholding tax liabilities of shareholders.

The shareholders at the Meeting also approved the plan of the Company to re-purchase up to 190 million shares or about 5.2% of the issued shares, at any time over the next 18 months. Mr Sugiman Layanto explained that this plan was to enable the Company to acquire Treasury stock if it was felt that the shares were undervalued at any time in the market. “Obviously we will not repurchase our shares unless there is a clear benefit to all shareholders” said Mr Sugiman Layanto .

For 2012, the Company’s net profit grew by 23% from the previous year to USD 20.2 million and EBITDA increased 27% in the year to USD 40.4 million.

The Company also has revised its 2013 capex plan to 8 – 10 vessels making total full year capex about USD 65 -70 million to achieve profit growth of 20-25%.

As at May 2013, WINS has contracts on hand totalling USD 200million.

**RUPS WINS menyetujui dividen kas dan dividen saham sebesar 19.5% dari laba tahun 2012 dan menyetujui program buyback saham**

PT Wintermar Offshore Marine Tbk pada Rapat Umum Pemegang Saham Tahunan 2013 mengumumkan pembagian dividen kas dan dividen saham sejumlah USD 3,937,439.50 atau 19.5% dari laba bersih 2012 yang tersedia bagi para pemegang saham. Perusahaan akan membagikan sejumlah USD 3,149,951.60 sebagai dividen saham pada rasio : 2 saham baru untuk setiap 125 saham yang dimiliki pemegang saham. Bp Sugiman Layanto, Managing Director PT Wintermar Offshore Marine Tbk mengatakan pembagian dividen melalui dividen saham pada tahun ini dalam rangka mempertahankan kebijakan Perusahaan untuk mendistribusikan sampai dengan 20% dari laba setiap tahun kepada para pemegang saham sekaligus untuk menyisihkan kas yang menurut kami dapat lebih menguntungkan diinvestasikan pada kapal baru untuk memenuhi permintaan yang meningkat pada eksplorasi minyak lepas pantai.

Perusahaan juga mengumumkan dividen kas sebesar Rp 2.16 per saham yang akan digunakan untuk melunasi utang pajak pemegang saham apabila ada.

Para pemegang saham pada saat rapat juga menyetujui rencana Perusahaan untuk membeli kembali sebanyak-banyaknya 190 juta saham atau sekitar 5.2% dari saham yang diterbitkan, dengan jangka waktu pembelian kembali selama 18 bulan. Bp Sugiman Layanto menjelaskan bahwa rencana ini dilaksanakan agar Perusahaan dapat memperoleh saham treasury jika dinilai harga pasar saham terlalu rendah. “Tentu saja kita tidak akan melakukan pembelian kembali saham kecuali kalau ada manfaat yang jelas untuk semua pemegang saham” demikian kata Bp Sugiman Layanto.

Selama tahun 2012, laba bersih Perusahaan tumbuh 23% dibandingkan tahun sebelumnya menjadi USD 20.2 juta dan EBITDA naik 27% menjadi USD 40.4 juta.

Perusahaan juga telah merevisi rencana capex tahun 2013 menjadi 8 – 10 kapal dengan total capex USD 65 -70 juta untuk mencapai pertumbuhan laba 20% - 25%.

Pada akhir Mei 2013, total kontrak yang telah diperoleh WINS senilai USD 200juta.

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### About WINS

PT Wintermar Offshore Marine Tbk (WINS) is an offshore marine services company that owns a fleet of over 64 vessels ready to handle a large variety of marine support services required in upstream oil and gas exploration and production activities including transporting crew, equipment and supplies, as well as providing services such as anchor handling, towing, and mooring of offshore rigs. Our young and growing fleet, comprising a wide variety of vessel types, enables us to offer innovative vessel and logistics solutions to serve our client base of multinational oil and gas companies. In 2011, WINS became the first shipping company in Indonesia to be certified with Integrated Management System by Lloyds Register Quality Assurance, comprising ISO 9001:2008 (Quality), ISO14001:2004 (Environment) and OHSAS 18001:2007 (Occupational Health and Safety).

For further information, please contact:

### Tentang WINS

PT Wintermar Offshore Marine Tbk (WINS) adalah perusahaan *offshore marine service* yang memiliki lebih dari 64 armada kapal yang siap untuk menangani berbagai macam kebutuhan pendukung aktifitas eksplorasi dan produksi minyak dan gas bumi di laut lepas termasuk transportasi *crew*, peralatan dan pendukung, juga jasa untuk *anchor handling*, *towing* dan *mooring*. Armada kami yang moderen dan terus bertambah terdiri dari berbagai macam jenis kapal, yang memungkinkan kami untuk memberikan solusi logistik dan perkapalan yang inovatif kepada klien kami yang terdiri dari perusahaan minyak dan gas bumi multinasional. Pada tahun 2011, WINS menjadi perusahaan shipping pertama di Indonesia yang mendapatkan *Integrated Management System* dari Lloyd Register Quality Assurance, yang terdiri dari ISO 9001:2008 (Quality), ISO 14001:2004 (Environment) dan OHSAS 18001:2007 (Occupational Health and Safety).

Untuk informasi lebih lanjut, silahkan hubungi:

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