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WINS Group signs USD45million long term loan agreement with IFC

PT Wintermar and PT Sentosasegara Mulia Shipping, subsidiaries of PT Wintermar Offshore Marine Tbk (WINS), have signed a Loan Agreement with IFC (International Finance Corporation) on December 27, 2011.

The USD 45million long term facility above will be used for financing WINS's fleet expansion plan, including the acquisition of 6 additional high value Offshore support vessels to complement the group's growing OSV fleet in the period 2011 – 2012. The IFC Loan has a seven year tenor.

WINS's management is proud to embark on this long term partnership with IFC, which supports the Group's commitment to high international standards and with whom WINS shares a long term development vision for Indonesia. This deal reflects the international financier's trust and confidence in WINS's financial performance and its ability to capitalise on the large growth potential in the offshore energy industry in Indonesia.

Managing Director, Sugiman Layanto, said, "The level of activity in the offshore industry has picked up significantly in the past 12 months as more new oil and gas exploration and production activities have started up in Indonesia. This is a direct result of the government's commitment to expand the country's oil & gas production. We are excited about our partnership with the IFC, which underlines our ongoing commitment to high international standards of safety, quality and professionalism. This loan will support our expansion plans to service the growing demand for Indonesian flagged OSVs."

About IFC

IFC, a member of the World Bank Group, is the largest global development institution focused exclusively on the private sector. IFC help developing countries achieve sustainable growth by financing investment, providing advisory services to businesses and governments, and mobilizing capital in the international financial markets. In fiscal 2011, amid economic uncertainty across the globe, IFC helped clients create jobs, strengthen environmental performance, and contribute to their local communities - all while driving investments to an all-time high of nearly \$19 billion. For more information, visit www.ifc.org.

Grup WINS menandatangani perjanjian kredit jangka panjang sejumlah USD 45 juta dengan IFC

PT Wintermar dan PT Sentosasegara Mulia Shipping, keduanya anak perusahaan PT Wintermar Offshore Marine Tbk (WINS), telah menandatangani Perjanjian Kredit dengan IFC (International Finance Corporation) pada tanggal 27 Desember 2011.

Fasilitas kredit jangka panjang sejumlah USD 45 juta di atas digunakan untuk mendukung pembiayaan ekspansi usaha WINS Grup, termasuk penambahan 6 kapal *offshore* kategori *high value*, melengkapi pertumbuhan armada kapal *offshore* pada periode tahun 2011 dan 2012. Kredit dari IFC berjangka waktu tujuh tahun.

Manajemen WINS merasa bangga atas kerjasama jangka panjang dengan IFC yang akan mendukung komitmen WINS dalam memenuhi standar internasional maupun dengan pihak dimana WINS ikut menyumbang bagi visi pembangunan jangka panjang Indonesia. Kerjasama ini menunjukkan kepercayaan dari lembaga keuangan internasional atas kinerja keuangan WINS dan kemampuannya dalam memanfaatkan potensi yang besar di industri energi *offshore* di Indonesia.

Direktur Utama, Sugiman Layanto, menyatakan: "Aktivitas dalam industri *offshore* telah meningkat signifikan dalam setahun terakhir bersamaan dengan bertambahnya aktivitas-aktivitas baru dalam eksplorasi dan produksi migas di Indonesia. Ini merupakan wujud dari komitmen pemerintah Indonesia untuk meningkatkan produksi minyak dan gas. Manajemen WINS sangat senang dengan adanya kerjasama dengan IFC yang sangat menekankan pada komitmen atas standar internasional yang tinggi dalam keselamatan, kualitas dan profesionalisme. Pinjaman ini akan mendukung rencana ekspansi perusahaan dalam memenuhi peningkatan permintaan atas kapal-kapal *offshore* berbendera Indonesia".

Tentang IFC

IFC, anggota Kelompok Bank Dunia, merupakan institusi pembangunan global terbesar yang berfokus sepenuhnya pada sektor swasta. IFC membantu Negara-negara berkembang meningkatkan pertumbuhan ekonomi secara berkelanjutan dengan membiayai investasi, memberikan jasa pendampingan teknis kepada perusahaan dan pemerintah, serta memobilisasi kapital di sektor finansial internasional. Pada tahun fiskal 2011, di tengah ketidakpastian ekonomi di seluruh dunia, IFC membantu klien-klien untuk menciptakan lapangan pekerjaan, memperkuat kinerja lingkungan, dan memberikan kontribusi kepada masyarakat setempat, serta mendorong investasi hingga dapat membukukan nilai investasi mendekati \$ 19 milyar, yang merupakan nilai tertinggi dalam sejarah IFC. Untuk informasi lebih lanjut, kunjungi www.ifc.org.

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About Wintermar

PT Wintermar Offshore Marine Tbk (WINS) is an offshore marine services company that owns a fleet of over 60 vessels ready to handle a large variety of marine support services required in upstream oil and gas exploration and production activities. Our young and growing fleet, comprising a wide variety of vessel types, enables us to offer innovative vessel and logistics solutions to serve our client base of multinational oil and gas companies. In 2011, WINS became the first shipping company in Indonesia to be certified with Integrated Management System by Lloyds Register Quality Assurance, comprising ISO 9001:2008 (Quality), ISO14001:2004 (Environment) and OHSAS 18001:2007 (Occupational Health and Safety).

For further information, please contact:

Tentang Wintermar

PT Wintermar Offshore Marine Tbk (WINS) adalah perusahaan penunjang jasa angkutan lepas pantai yang memiliki lebih dari 60 kapal yang melayani perusahaan-perusahaan eksplorasi dan produksi minyak dan gas sektor hulu. Kami dapat menawarkan kapal dan solusi logistik yang terbaik dengan armada yang relatif muda dan perkembangan armada yang terdiri dari beragam jenis kapal kepada perusahaan minyak dan gas internasional. Pada tahun 2011, WINS menjadi perusahaan pelayaran Indonesia yang pertama memperoleh sertifikasi Integrated Management System dari Lloyds Register Quality Assurance, yang meliputi ISO 9001:2008(Quality), ISO14001:2004 (Environment) and OHSAS 18001:2007 (Occupational Health and Safety).

Untuk informasi lebih lanjut, harap menghubungi:

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