

NEWSLETTER #10 14 July 2011

WINS group signs USD 27million facility with Bank Mandiri Grup WINS tandatangani Fasilitas Kredit sejumlah USD 27 juta dengan Bank Mandiri

WINS's PT Wintermar, a subsidiary of WINS, has secured a 5 year loan facility of USD 25 million and USD 2 million of bank guarantee line from Bank Mandiri to finance the group's planned expansion of its fleet of offshore support vessels (OSVs).

Sugiman Layanto, Managing Director of WINS and PT Wintermar, said, "We are very pleased to work with Bank Mandiri, Indonesia's largest state bank, in developing the Indonesian marine offshore support services sector which is critical to the offshore oil and gas exploration and production industry."

With the implementation of Cabotage in May 2011, the growth of the Indonesian flagged OSV fleet is a key requirement for the realisation of the significant offshore oil and gas reserves in Indonesia for the country's future.

The commitment of local banks in the long term funding of OSVs is an essential step in establishing a solid Indonesian flagged OSV fleet."

WINS is currently a leading player in the Indonesian offshore vessel sector and is positioned to benefit from cabotage regulations prohibiting foreign flagged vessels .

About Wintermar

PT Wintermar Offshore Marine Tbk (WINS) is an offshore marine services company that owns a fleet of over 60 vessels ready to handle a large variety of marine support services required in the upstream oil and gas exploration and production activities. Our young and growing fleet comprising a wide variety of vessel types enables us to offer innovative vessel and logistics solutions to serve our client base of multinational oil and gas companies. In 2011, WINS became the first shipping company in Indonesia to be certified with Integrated Management System by Lloyds Register Quality Assurance, comprising ISO 9001:2008(Quality) ISO14001:2004(Environment) and OHSAS 18001:2007 (Occupational Health and Safety).

For further information, please contact:

Ms Pek Swan Layanto
Investor Relations

PT Wintermar Offshore Marine Tbk
Tel (62-21) 530 5201 Ext 401
Email: investor_relations@wintermar.com

PT Wintermar - anak perusahaan WINS – memperoleh fasilitas kredit limit USD 25 juta berjangka waktu lima tahun dan USD 2 juta fasilitas bank garansi dari PT Bank Mandiri (Persero) Tbk untuk membiayai ekspansi usaha group WINS dalam investasi *offshore support vessels* (OSVs).

Sugiman Layanto, Managing Director WINS dan PT Wintermar menyatakan sangat gembira atas adanya kerjasama dengan PT Bank Mandiri (Persero) Tbk, bank terbesar di Indonesia, dalam pengembangan sektor jasa pendukung *marine offshore* yang sangat kritikal dalam eksplorasi dan produksi bagi industri migas.

Dengan diimplementasikannya azas *cabotage* di Indonesia sejak Mei 2011, pertumbuhan armada kapal jenis OSV berbendera Indonesia memiliki peran sangat penting dalam merealisasikan produksi migas Indonesia di masa depan.

Adanya komitmen bank-bank di Indonesia dalam pembiayaan jangka panjang untuk investasi kapal-kapal jenis OSV merupakan langkah penting dalam memperkuat armada kapal jenis OSV berbendera Indonesia.

WINS saat ini *leader* dalam sektor kapal jenis OSV dan posisinya semakin kuat sejak dilarangnya kapal-kapal bendera asing beroperasi di Indonesia sesuai azas *cabotage*.

Tentang Wintermar

PT Wintermar Offshore Marine Tbk (WINS) adalah perusahaan penunjang jasa angkutan lepas pantai yang memiliki lebih dari 60 kapal yang melayani perusahaan-perusahaan eksplorasi dan produksi minyak dan gas sektor hulu. Kami dapat menawarkan kapal dan solusi logistik yang terbaik dengan armada yang relatif muda dan perkembangan armada yang terdiri dari beragam jenis kapal kepada perusahaan minyak dan gas internasional. Pada tahun 2011, WINS menjadi perusahaan pelayaran Indonesia yang pertama memperoleh sertifikasi Integrated Management System dari Lloyds Register Quality Assurance, yang meliputi ISO 9001:2008(Quality), ISO14001:2004 (Environment) and OHSAS 18001:2007 (Occupational Health and Safety).

Untuk informasi lebih lanjut, harap menghubungi:

DISCLAIMER

Certain statements made in this publication involve a number of risks and uncertainties that could cause actual results to differ materially from those projected. Certain statements relating to business and operations of PT Wintermar Offshore Marine Tbk and Subsidiaries (the Company) are based on management's expectations, estimates and projections. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Certain statements are based upon assumptions as to future events that may not prove to be accurate. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such statements. The Company makes no commitment, and disclaims any duty, to update or revise any of these statements. This publication is for informational purposes only and is not intended as a solicitation or offering of securities in any jurisdiction. The information contained in this publication is not intended to qualify, supplement or amend information disclosed under corporate and securities legislation of any jurisdiction applicable to the Company and should not be relied upon for the purpose of making investment decisions concerning any securities of the Company

PT WINTERMAR OFFSHORE MARINE Tbk

Jl Kebayoran Lama No 155
Jakarta 11560 Indonesia
Tel : 62 21 530 5201 / 2
Fax : 62 21 530 5203
www.wintermar.com

